SIP Forum 2019 Annual General Meeting

Richard Shockey, Chairman and AGM Chair
Marc Robins, President and Managing Director
Fiscal 2019
2019 Annual General Meeting Agenda

- Official business
  - Meeting operation setup
  - Financial review
  - Voting
  - Confirmation of Meeting Minutes
- Adjourn Formal Portion of Meeting
- Unofficial business
  - Review of 2019 Activities
  - An Overview of Planned 2020 Activities
- The Board did not receive any reports of other issues to discuss from any Member
Meeting Setup and Housekeeping

- Election of Meeting Chair
- Call Meeting to Order
- Minutes Taker: Marc Robins
- Minutes Checkers: Clark Whitten and Russ Penar
- Proper notification of AGM
  - At least four weeks before AGM (18 February, 2020)
  - Official Notice made 16 January, 2020 to all Full Member representatives – Move for approval
- 2019fy Financial Review
### SIP Forum Consolidated Financial Results

#### Profit / loss

<table>
<thead>
<tr>
<th></th>
<th>06/30/19</th>
<th>06/30/18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating income</td>
<td>$369,635</td>
<td>$272,963</td>
</tr>
<tr>
<td>Operating expenses</td>
<td>$(334,350)</td>
<td>$(305,560)</td>
</tr>
<tr>
<td>Operating profit/(loss)</td>
<td>$35,285</td>
<td>$(32,597)</td>
</tr>
<tr>
<td>Interest income</td>
<td>$-</td>
<td>$-</td>
</tr>
<tr>
<td>Net profit/(loss)</td>
<td>$35,285</td>
<td>$(32,597)</td>
</tr>
</tbody>
</table>

#### Balance Sheet

<table>
<thead>
<tr>
<th></th>
<th>06/30/19</th>
<th>06/30/18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assets</td>
<td>$209,545</td>
<td>$156,182</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$173,454</td>
<td>$155,376</td>
</tr>
<tr>
<td>Members equity</td>
<td>$36,091</td>
<td>$806</td>
</tr>
<tr>
<td>Total Liab &amp; Mem Eq</td>
<td>$209,545</td>
<td>$156,182</td>
</tr>
<tr>
<td>Cash</td>
<td>$148,792</td>
<td>$122,598</td>
</tr>
</tbody>
</table>

Financial discussion: 7/2018-6/2019
2019 AGM Voting and Election Agenda

- Establishing and Approval of the Voting List
- Voting Preliminaries
- List of Candidates for Open Director Seats
- Review of Voting Issues
- Running of Election
- Vote Results
Establishing and Approval of the Voting List

- Bandwidth
- Bell Canada
- Charter (Spectrum Enterprise)
- Comcast

- Cox Communications
- CTIA
- Deutsche Telekom
- Microsoft

- Ribbon Communications
- UNH-IOL
- Vonage
Voting Preliminaries

- Current active (i.e., paid-up) Full Member count: 11
- Bylaws Quorum Requirement:
  - 6 for normal business (>50%)
  - 9 to change bylaws (>75%) -- which has NOT been proposed
- 9 Valid Proxies are in hand at beginning of the meeting
  - Any Full Members present on WebEx and voting?
  - 9 >6; quorum is declared.
Director Candidates - 6 for 6 Open Seats

- Russ Penar – Microsoft
  - Current board member standing for re-election
- Gary Richenaker – iconectiv
  - Current board member standing for re-election
- Greg Rogers – Bandwidth
  - Current board member standing for re-election
- Harold Salters – CTIA
- Gernot Scheichl – Vonage
  - Current board member standing for re-election
- Richard Shockey – Shockey Consulting
  - Current board member standing for re-election
2019 AGM Voting Issues

Issue 1: Voting For New Directors

- Maximum of 11 Directors in total, and 4 total Participant Member Directors (not affiliated with a Full Member company) allowed on board per current bylaws.
- Since the seat occupied by one participant member (Richard Shockey) is up for election, and the seats held by Mary Barnes, Martin Dolly and Philip Linse are Participant board member seats, one Participant (Individual) Member can be elected in this election (or re-elected in the case of Richard Shockey).

Issue 2: Discharge of Director Liability
Running of Election, Tabulation of Votes

- Final Request for Ballots to be Cast
- Official Voting Deadline Reached
- Motion to Dispense with the Electronic Calculation of Votes as specified in SIP Forum Bylaws as the election is uncontested (i.e., 6 candidates for 6 available/open seats; and all candidates have received votes from > 50% of eligible voting Full Member companies)

- Perform Manual Count of Voting Issue #2
Time to Run the Election!

- Meeting will now pause briefly while the votes for Issue #2 are counted and verified.
2019 AGM Vote Results

1. Board Seats
   - Russ Penar
   - Gary Richenaker
   - Greg Rogers
   - Harold Salters
   - Gernot Scheichl
   - Richard Shockey

2. Discharge of Director Liability
   - 9 Yea, 0 Nay; 0 Abstentions; Motion Approved.
Other Business of the SIP Forum AGM

- Next SIP Forum Chairman of the Board Election Committee deferred to next Board Meeting
- Ratify Official SIP Forum 2019 AGM Minutes
- Move to adjourn formal portion of the Annual General Meeting
SIP Forum: The Year in Review

Marc Robins
SIP Forum President and Managing Director

Richard Shockey
SIP Forum Chairman and AGM Chair

SIP Forum 2019 AGM
Full Member Companies
(as of 2-18-20)

- bandwidth
- Bell
- T
- CTIA™
- COMCAST
- COX
- iconectiv®
- Microsoft
- ribbon
- Spectrum
- TATA Communications
- Vonage®
- iol
SIP Forum Academic/Institutional Members

Columbia University:
SIP Forum Board of Directors

- Richard Shockey, Shockey Consulting and SIP Forum Chairman of the Board
- Mary Barnes, MLB@Realtime Communications
- Martin Dolly, AT&T
- Philip Linse, CenturyLink
- Russ Penar, Microsoft
- Marc Robins, SIP Forum President and Managing Director
- Gary Richenaker, iconectiv
- Greg Rogers, Bandwidth
- Harold Salters, CTIA
- Gernot Scheichl, Vonage
- Chris Wendt, Comcast
- Clark Whitten, Cox Communications
Membership Review

- Participant (Individual Membership) growing steadily, now over 28K
- LinkedIn SIP Forum Group now @6K and growing
- 13 Full Member Companies
Value Proposition

- Provides a global platform for engineers and SIP/IP Communications implementers to help them communicate, learn, and interoperate
- Fully Open Participation, No Paywalls to Access Ratified Specifications and Recommendations
- Consensus-driven approach to problem solving
- Partners with SDOs when new RFCs/Standards are required to fix stuff or to gain input on work in progress
- Serves as a Technical Advisory body to various governmental regulatory agencies

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Current SIP Forum Activities

- Runs a variety of technical Working Groups and Task Groups (SIPconnect, NNI Task Force, SC-IT, etc.)
- Runs Certification Testing Programs to certify compliance to published specs (i.e., SIPconnect)
- Produces Interop Testing Events to help foster interoperability
- Produces training workshops and industry conferences (i.e., SIPNOC)
2019 SIP Forum Milestones

- TRACED ACT Signed into Law on December 30, 2019, formally mandating adoption and deployment of STIR/SHAKEN.
- SIP Forum/ATIS NNI Task Force work proceeding apace; progress being made on Display Framework and Trusted Customer solutions.
- SHAKEN is being deployed by mandate by the CRTC in Canada
- Held Most Attended and Financially Successful SIPNOC to Date (SIPNOC 2019)
  - 250 attendees
  - 14 Corporate Sponsors, 4 Association Partners
9th Annual SIPNOC event was held December 3-5, 2019 at Hilton Washington Dulles Hotel, Herndon, VA

Developed specifically for the technical and operational staff of service providers, including network architects and engineers

Focused exclusively on the STIR/SHAKEN Framework

Conference presentations vetted by expert Program Committee to ensure the highest-quality, technically-oriented agenda

For more information: [http://www.sipnoc.org](http://www.sipnoc.org)
Plans & Objectives for 2020

- Continue to Recruit New Full Members.
- Continue to Build Slate of SC Cert Program Participants and Sponsors.
- Plans to Produce SIPNOC 2020 in December, 2020.
- U.S. DoD/DISA on track to issue technical industry requirement in official policy to follow SIPconnect for unclassified technology; also still planning to assist in the development of SC 2.0 Certification Testing Program.
- IP Interconnection is the 800lb Gorilla in the Room
Thank You for Your Continued Support!

Richard Shockey, richard@shockey.com
Marc Robins, marc.robins@sipforum.org
Final Adjournment