



SIP Forum 2011 Annual General Meeting

Richard Shockey, Chairman of the Board
Marc Robins, President and Managing Director
Fiscal 2011

2011 Annual General Meeting Agenda

❖ Official business

- Meeting operation setup
- Financial review
- Voting

❖ Adjourn Formal Portion of Meeting

❖ Unofficial business

- 2011 Look backward
- 2012 Look forward – SIPconnect-IT, SIPNOC, IPv6

❖ The Board did not receive any reports of other issues to discuss from any Member

Meeting Setup and Housekeeping

- ❖ Call Meeting to Order
- ❖ Election of Meeting Chair
- ❖ Minutes Takers: Hadriel Kaplan and Steve Johnson
- ❖ Proper notification of AGM
 - At least four weeks before AGM (14 November)
 - Notice made 14 November to all Full Member representatives
- ❖ 2011fy Financial Review

Financial Discussion: 7/2010- 6/2011

Profit / loss			Balance Sheet		
	06/30/11	06/30/10		06/30/11	06/30/10
Swedish association (Euro)					
Operating income	(€ 294)	€ 0	Assets	€ <u>48,905</u>	€ <u>253,358</u>
Operating expenses	(€ <u>6,543</u>)	(€ <u>395</u>)			
Operating profit/(loss)	(€ 6,837)	(€ 395)	Liabilities	€ 1,500	€ 1,000
Interest income	€ <u>19</u>	€ <u>38</u>	Members equity	€ <u>47,405</u>	€ <u>258,358</u>
Net profit/(loss)	(€ <u>6,818</u>)	(€ <u>357</u>)	Total Liab & Mem Eq	€ <u>48,905</u>	€ <u>259,358</u>
US LLC (audited) (Euro)					
Operating income	€ 262,801	€ 200,302	Assets	€ <u>276,162</u>	€ <u>126,696</u>
Operating expenses	(€ <u>298,897</u>)	(€ <u>216,274</u>)	Liabilities	€ 138,619	€ 139,578
			Members equity	€ <u>137,543</u>	(€ <u>12,882</u>)
Net profit/(loss)	(€ <u>36,096</u>)	(€ <u>15,972</u>)	Total Liab & Mem Eq	€ <u>276,162</u>	€ <u>126,696</u>
SIP Forum Consolidated Financial Results					
Operating income	€ 262,507	€ 200,302	Assets	€ <u>325,067</u>	€ <u>386,054</u>
Operating expenses	(€ <u>305,440</u>)	(€ <u>216,669</u>)	Liabilities	€ 140,119	€ 140,578
Operating profit/(loss)	(€ 42,933)	(€ 16,367)	Members equity	€ <u>184,948</u>	€ <u>245,476</u>
Interest income	€ <u>19</u>	€ <u>38</u>	Total Liab & Mem Eq	€ <u>325,067</u>	€ <u>386,054</u>
Net profit/(loss)	(€ <u>42,914</u>)	(€ <u>16,329</u>)	Cash	€ <u>258,485</u>	€ <u>348,042</u>

2011 AGM Voting and Election Agenda

- ❖ Establishing and Approval of the Voting List
- ❖ Voting Preliminaries
- ❖ List of Candidates for Director
- ❖ Review of Voting Issues
- ❖ Running of Election
- ❖ Vote Results

Establishing and Approval of the Voting List

- ❖ Acme Packet
- ❖ Alcatel-Lucent
- ❖ Aspect Communications
- ❖ Avaya
- ❖ Bell Canada
- ❖ Broadsoft
- ❖ Cable Television Laboratories, Inc.
- ❖ Cablevision Lightpath
- ❖ Cbeyond
- ❖ Cisco Systems
- ❖ Comcast
- ❖ Cox Communications
- ❖ Ericsson
- ❖ GENBAND
- ❖ Huawei
- ❖ Ingate Systems AB
- ❖ Metaswitch Networks
- ❖ Microsoft Corporation
- ❖ Mitel
- ❖ NET
- ❖ Nokia
- ❖ Polycom
- ❖ Redwood Technologies
- ❖ Rogers Communications
- ❖ Sagemcom
- ❖ Samsung
- ❖ ShoreTel Inc.
- ❖ Siemens Enterprise Communications
- ❖ Snom
- ❖ Sonus Networks
- ❖ Sorenson Communications
- ❖ Tecnotree
- ❖ Tele2 Nederland
- ❖ Telsis Limited
- ❖ University of New Hampshire InterOperability Laboratory

Voting Preliminaries

- ❖ Current active full member count: 35
- ❖ Bylaws Quorum requirement:
 - 18 for normal business (50%)
 - 27 to change bylaws and dissolve Swedish SIP Forum shell corporation (75%) -- (which has been proposed and can be satisfied by presence or proxy)
- ❖ 28 Proxies are in hand at beginning of the meeting
 - # members present on WebEx and voting
 - $28 > 18$ and 27; quorum is declared.

Director Candidates - 6 for 3 Open Seats

- ❖ Rouzbeh Farhoumand – Huawei Technologies
- ❖ Andrew Hutton – Siemens Enterprise Communications
- ❖ Vijey Jenkal – Comcast
- ❖ Alan Johnston – Avaya
 - Current board member standing for re-election
- ❖ Gonzalo Salgueiro – Cisco Systems
- ❖ Richard Shockey – Shockey Consulting
 - Current board member standing for re-election

2011 AGM Voting Issues

- ❖ Issue 1: Voting For New Directors
 - Maximum of 2 total NOT from a Full Member
 - Five candidates from Full Members, one from Participant membership
- ❖ Issue 2: Discharge of Director Liability
- ❖ Issue 3: Dissolution of the SIP Forum
Swedish shell corporation

Running of Election, Tabulation of Votes

- ❖ Final Request for Ballots to be Cast
- ❖ Official Voting Deadline Reached
- ❖ Save Ballot data stored in SIP Forum Website Content Management Platform as Text File
- ❖ Load Ballot Text File into OpenSTV ballot tabulation application
- ❖ Run new Director vote according to British Columbia STV Rules per Forum Bylaws
- ❖ Save Results as Text File
- ❖ Perform Manual Count of Voting Issues 2 and 3

Time to Run the Election!

2011 AGM Vote Results

- ❖ 1. Board Seats
 - Vijey Jenkal
 - Alan Johnston
 - Richard Shockey
- ❖ 2. Discharge of director liability
 - 27 Yea, 1 Nay, Motion Approved
- ❖ 3. Dissolution of SIP Forum Swedish Shell Corporation
 - 27 Yea; 1 Nay; Motion Approved

Other Business of the SIP Forum

- ❖ Next SIP Forum Chairman of the Board Election Committee deferred to next Board Meeting
- ❖ AGM Minutes Ratified
- ❖ Move to adjourn formal portion of the Annual General Meeting



SIP Forum 2011 Annual General Meeting

SIPit Review

Marc Robins, SIP Forum President and
Managing Director

- ❖ Week-long engineering test events
 - Held twice a year
 - Moves around the globe
- ❖ Averages around 100 implementations
 - 60 to 90 companies
 - 16 to 20 countries



Goal: Find and fix what doesn't work

- ❖ Issues are corrected in real-time
 - Allows immediate retesting
- ❖ Very high-yield testing
 - Participants claim 4 to 6 months of results from the week at SIPit compared to what they would achieve testing separately

Goal: Find and fix what doesn't work

❖ The Standards improve

- If two teams have to argue about the specification, the specification needs to be corrected
- Testing identifies errors and omissions in the Standards
- Reports from the SIPit allow the IETF to remain focused on real industry needs

Bakeoff →

Past Events

SIPit 1 (April 1999) - SIPit 29 (October 2011)

Prior Hosts



pulver.com

ERICSSON

3COM



Ubiquity



hot-sp

MITEL



Jasomi Networks

JP NIC



Alcatel-Lucent



NICT

EDVINA

TANDBERG

❖ Recent SIPit Events

- SIPit 28 : April 11-15, 2011
 - Huntsville, Alabama, US

- SIPit 29 : October 24-28, 2011
 - Monte Carlo, Monaco



More Information



www.sipit.net



SIP Forum: The Year in Review

Marc Robins
SIP Forum MD
2011 SIP Forum AGM

SIPFORUM Full Member Companies

(as of 12-13-2011)



SIP Forum Academic/Institutional Members

Columbia University:



The Fu Foundation
School of Engineering & Applied Science



Fraunhofer
Institute for Open
Communication Systems



TEXAS A&M
UNIVERSITY



University of Glamorgan

because great minds don't think alike



Georgetown
UNIVERSITY est. 1789



Review of Milestones and Activities

- ❖ Increased Participant (Individual Membership) to @12K
- ❖ LinkedIn SIP Forum Group @2K and growing
- ❖ Full membership roster held relatively steady over past year
- ❖ Added Huawei, Rogers, Sagemcom, and Sorenson Communications as new Full Members
- ❖ Co-sponsorship relationships remain strong
- ❖ Maintained Strong relationships with TMC, Nojitter.com, FierceVoIP, Telecom Reseller, and other media outlets.
- ❖ UA-Configuration TG Common Data Profile effort launched

Review of Milestones and Activities, Con't

- ❖ Ratification of SIPconnect 1.1 in March, 2011
- ❖ Successful SIPit 28 and 29 events
- ❖ Successful SIPNOC 2011 Conference
- ❖ Scheduled SIPNOC US 2012
- ❖ Planning SIPNOC EU 2012 in Fall 2012
- ❖ Formed IPv6 SIG Mailing List
- ❖ SIP Forum and i3 Forum Complete Phase 1 of Groundbreaking International Test Program for FoIP Services – Report to be published shortly
- ❖ Launched SIPconnect-IT Initiative – Planning Workshop scheduled at CableLabs Jan 31-Feb 1 2012



SIP Forum: The View Forward

Richard Shockey, Chairman of the Board
2011 SIP Forum AGM

SIPNOC – SIP Network Operators Conference



Two-day conference for service provider operations personnel focused on how to “make SIP work in the network” and address key operational issues facing SIP in today’s telecom world

SIPNOC US 2012 Dates and Venue

- ❖ June 25-27, 2012 at Hyatt Dulles Hotel, Herndon, VA
- ❖ Developed for the technical and operational staff of service providers, including engineers.
- ❖ Early-Bird Discount and Special 50% Early-Bird Discount for SIP Forum Full Members

SIPNOC Topics

- ❖ Application development
- ❖ Testing
- ❖ SIP Trunking
- ❖ FoIP
- ❖ User-Agent Configuration
- ❖ Emergency Services
- ❖ Policy Servers
- ❖ Security
- ❖ Operational Issues
- ❖ Call Routing and Peering
- ❖ Troubleshooting and Monitoring
- ❖ SIP Interconnection (SIP-to-SS7 signaling gateways)
- ❖ HD-Voice/Video Deployment Challenges

SIPNOC US 2012 Registration and Hotel Reservations



- ❖ For more information:
<http://www.sipnoc.org>
- ❖ Register at:
<http://www.regonline.com/sipnocus2012>
- ❖ Hotel Reservations:
<https://resweb.passkey.com/go/SIPNOCUS2012>

SIPconnect-IT Initiative

- ❖ “SIPit for SIPconnect” Event planned, focused on SIPconnect 1.1 development, interoperability, and testing.
- ❖ Goals include:
 - Demonstrate that SIPconnect 1.1 is implementable
 - Accelerate vendor and service provider interoperability
 - Define what it means to be SIPconnect 1.1 compliant
 - Help promote the benefit of SIPconnect in the marketplace

SIPconnect-IT Initiative Con't

- ❖ **SIPconnect-IT Developers Workshop scheduled for January 31-Feb 1, 2012 at CableLabs, Louisville, CO**
 - Identify and share technical issues that have arisen during product/service development
 - Analyze and Harmonize SIPconnect 1.1 test plans. (Several organizations have developed test plans).
 - Share Test Tools and Test Tools methodologies
 - Solicit input on the benefit and possible structure of SIPconnect 1.1 Compliance Program
 - Determine the Scope, Format and technical requirements for holding an inaugural SIPconnect-IT test event

SIPconnect-IT Con't

❖ SIPconnect-IT Proposal:

- http://www.sipforum.org/component/option,com_docman/task,doc_download/gid,507/Itemid,261/

❖ SIPconnect-IT Mailing List

- <http://sipforum.org/mailman/listinfo/sipconnectit>

❖ SIPconnect-IT Developer Workshop Registration:

- https://eir.eventsinteractive.com/ei/getdemo.ei?id=2609606000058&s=_3600ZI8P9

Headwinds and Opportunities

- ❖ The Transition from POTS
- ❖ Consolidation in the Industry
- ❖ Full Membership Recruitment



Thank You for Your Continued Support!

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Final Adjournment