

# **SIP Forum**

Financial plan for year beginning

**July, 2005**

Dated:  
8/18/05

**SIP Forum**  
**Summary of significant statistics**  
July-05

|                                               | Jul-05  | Aug-05   | Sep-05   | Oct-05   | Nov-05   | Dec-05   | Jan-06   | Feb-06  | Mar-06   | Apr-06  | May-06    | Jun-06  | Total   |
|-----------------------------------------------|---------|----------|----------|----------|----------|----------|----------|---------|----------|---------|-----------|---------|---------|
| <b>Revenue metrics</b>                        |         |          |          |          |          |          |          |         |          |         |           |         |         |
| Revenue - monthly                             | 47,917  | 32,917   | 86,250   | 19,167   | 19,167   | 39,583   | 19,583   | 20,000  | 20,000   | 80,000  | 20,000    | 20,000  | 424,583 |
| Revenue - quarterly                           |         |          | 167,083  |          |          | 77,917   |          |         | 59,583   |         |           | 120,000 | 424,583 |
| Revenue - YTD                                 | 47,917  | 80,833   | 167,083  | 186,250  | 205,417  | 245,000  | 264,583  | 284,583 | 304,583  | 384,583 | 404,583   | 424,583 |         |
| <b>Expense metrics</b>                        |         |          |          |          |          |          |          |         |          |         |           |         |         |
| Opex - monthly                                | 18,130  | 16,008   | 97,240   | 32,668   | 23,593   | 38,520   | 19,460   | 22,784  | 32,218   | 89,610  | 15,400    | 11,400  | 417,030 |
| Opex - quarterly                              |         |          | 131,378  |          |          | 94,781   |          |         | 74,462   |         |           | 116,410 | 417,030 |
| Opex - YTD                                    | 18,130  | 34,138   | 131,378  | 164,046  | 187,638  | 226,158  | 245,618  | 268,402 | 300,620  | 390,230 | 405,630   | 417,030 |         |
| <b>Net income metrics</b>                     |         |          |          |          |          |          |          |         |          |         |           |         |         |
| Net operating income - monthly                | 30,209  | 17,264   | (10,856) | (13,924) | (4,350)  | 1,161    | 269      | (2,537) | (11,962) | (9,564) | 4,291     | 8,772   | 8,772   |
| Net operating income - quarterly              |         |          | 36,616   |          |          | (17,113) |          |         | (14,231) |         |           | 3,500   | 8,772   |
| Net operating income - YTD                    | 30,209  | 47,473   | 36,616   | 22,692   | 18,342   | 19,503   | 19,771   | 17,234  | 5,272    | (4,292) | (0)       | 8,772   |         |
| <b>Cash position</b>                          |         |          |          |          |          |          |          |         |          |         |           |         |         |
| Cash flow - Monthly                           | 25,472  | (15,650) | 37,928   | (67,970) | (12,926) | 59,888   | (32,368) | 26,449  | 11,301   | 13,238  | (108,313) | 52,972  |         |
| Cash flow - YTD                               | 25,472  | 9,822    | 47,750   | (20,220) | (33,146) | 26,743   | (5,626)  | 20,823  | 32,124   | 45,362  | (62,951)  | (9,979) |         |
| Ending cash position                          | 230,381 | 214,731  | 252,659  | 184,689  | 171,764  | 231,652  | 199,283  | 225,733 | 237,033  | 250,271 | 141,958   | 194,930 |         |
| <b>Expenses - by Working Group - Monthly</b>  |         |          |          |          |          |          |          |         |          |         |           |         |         |
| Tech WG                                       | 4,000   | -        | 2,500    | 2,000    | 6,500    | -        | -        | -       | 6,000    | -       | -         | -       | 21,000  |
| Test event WG                                 | 30      | 30       | 73,030   | 30       | 30       | 21,880   | 30       | 30      | 30       | 64,530  | 30        | 30      | 159,710 |
| Svc Prov WG                                   | 800     | 800      | 800      | 2,194    | 800      | 800      | 800      | 1,210   | 1,784    | 800     | 800       | 2,030   | 13,618  |
| Mktg WG                                       | 7,280   | 9,444    | 15,390   | 17,150   | 11,743   | 10,320   | 8,510    | 12,310  | 18,670   | 18,760  | 6,050     | 4,820   | 140,446 |
| G&A                                           | 6,020   | 5,734    | 5,520    | 11,294   | 4,520    | 5,520    | 10,120   | 9,234   | 5,734    | 5,520   | 8,520     | 4,520   | 82,256  |
| Total - all WGs                               | 18,130  | 16,008   | 97,240   | 32,668   | 23,593   | 38,520   | 19,460   | 22,784  | 32,218   | 89,610  | 15,400    | 11,400  | 417,030 |
| <b>Expenses as % of revenue - by WG - YTD</b> |         |          |          |          |          |          |          |         |          |         |           |         |         |
| Tech WG                                       | 8%      | 0%       | 3%       | 10%      | 34%      | 0%       | 0%       | 0%      | 30%      | 0%      | 0%        | 0%      | 5%      |
| Test event WG                                 | 0%      | 0%       | 85%      | 0%       | 0%       | 55%      | 0%       | 0%      | 0%       | 81%     | 0%        | 0%      | 38%     |
| Svc Prov WG                                   | 2%      | 2%       | 1%       | 11%      | 4%       | 2%       | 4%       | 6%      | 9%       | 1%      | 4%        | 10%     | 3%      |
| Mktg WG                                       | 15%     | 29%      | 18%      | 89%      | 61%      | 26%      | 43%      | 62%     | 93%      | 23%     | 30%       | 24%     | 33%     |
| G&A                                           | 13%     | 17%      | 6%       | 59%      | 24%      | 14%      | 52%      | 46%     | 29%      | 7%      | 43%       | 23%     | 19%     |
| Total - all WGs                               | 38%     | 49%      | 113%     | 170%     | 123%     | 97%      | 99%      | 114%    | 161%     | 112%    | 77%       | 57%     | 98%     |

SIP Forum  
Balance Sheet  
July-05

**ASSETS**

|                                | <u>Jul-05</u>         | <u>Aug-05</u>         | <u>Sep-05</u>         | <u>Oct-05</u>         | <u>Nov-05</u>         | <u>Dec-05</u>         | <u>Jan-06</u>         | <u>Feb-06</u>         | <u>Mar-06</u>         | <u>Apr-06</u>         | <u>May-06</u>         | <u>Jun-06</u>         |
|--------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Current Assets</b>          |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
| Cash                           | 230,381               | 214,731               | 252,659               | 184,689               | 171,764               | 231,652               | 199,283               | 225,733               | 237,033               | 250,271               | 141,958               | 194,930               |
| Accounts receivable            | 89,911                | 101,830               | 167,083               | 138,333               | 124,583               | 77,917                | 78,333                | 79,167                | 59,583                | 120,000               | 120,000               | 120,000               |
| Other Current Assets           | <u>907</u>            | <u>800</u>            | <u>4,862</u>          | <u>1,633</u>          | <u>1,180</u>          | <u>1,926</u>          | <u>973</u>            | <u>1,139</u>          | <u>1,611</u>          | <u>4,481</u>          | <u>770</u>            | <u>570</u>            |
| Total current assets           | <u>321,199</u>        | <u>317,362</u>        | <u>424,605</u>        | <u>324,656</u>        | <u>297,527</u>        | <u>311,495</u>        | <u>278,590</u>        | <u>306,038</u>        | <u>298,227</u>        | <u>374,752</u>        | <u>262,728</u>        | <u>315,500</u>        |
| <b>Property and Equipment</b>  |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
| Total property and equipment   | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     |
| Less: Accumulated depreciation | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              |
| Net property and equipment     | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              |
| <b>Other Assets</b>            |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
| Refundable deposit             | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              |
| Total other assets             | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              |
| Total Assets                   | <u><u>321,199</u></u> | <u><u>317,362</u></u> | <u><u>424,605</u></u> | <u><u>324,656</u></u> | <u><u>297,527</u></u> | <u><u>311,495</u></u> | <u><u>278,590</u></u> | <u><u>306,038</u></u> | <u><u>298,227</u></u> | <u><u>374,752</u></u> | <u><u>262,728</u></u> | <u><u>315,500</u></u> |

**LIABILITIES AND STOCKHOLDER'S EQUITY**

|                                            |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
|--------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Current Liabilities</b>                 |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
| Accounts payable                           | 18,130                | 16,008                | 97,240                | 32,668                | 23,593                | 38,520                | 19,460                | 22,784                | 32,218                | 89,610                | 15,400                | 11,400                |
| Accrued expenses                           | 9,065                 | 8,004                 | 48,620                | 16,334                | 11,796                | 19,260                | 9,730                 | 11,392                | 16,109                | 44,805                | 7,700                 | 5,700                 |
| Deferred membership fees                   | 123,750               | 105,833               | 102,083               | 112,917               | 103,750               | 94,167                | 89,583                | 114,583               | 104,583               | 104,583               | 99,583                | 149,583               |
| Accrued income tax liability               | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     |
| Short term portion of notes payable        | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              | <u>-</u>              |
| Total current liabilities                  | <u>150,945</u>        | <u>129,845</u>        | <u>247,943</u>        | <u>161,919</u>        | <u>139,139</u>        | <u>151,947</u>        | <u>118,773</u>        | <u>148,759</u>        | <u>152,910</u>        | <u>238,998</u>        | <u>122,683</u>        | <u>166,683</u>        |
| <b>Stockholder's Equity</b>                |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
| Other                                      | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     |
| Retained Earnings                          | <u>170,254</u>        | <u>187,518</u>        | <u>176,661</u>        | <u>162,737</u>        | <u>158,387</u>        | <u>159,548</u>        | <u>159,816</u>        | <u>157,279</u>        | <u>145,317</u>        | <u>135,753</u>        | <u>140,045</u>        | <u>148,817</u>        |
| Total stockholder's equity                 | <u>170,254</u>        | <u>187,518</u>        | <u>176,661</u>        | <u>162,737</u>        | <u>158,387</u>        | <u>159,548</u>        | <u>159,816</u>        | <u>157,279</u>        | <u>145,317</u>        | <u>135,753</u>        | <u>140,045</u>        | <u>148,817</u>        |
| Total Liabilities and Stockholder's Equity | <u><u>321,199</u></u> | <u><u>317,362</u></u> | <u><u>424,605</u></u> | <u><u>324,656</u></u> | <u><u>297,527</u></u> | <u><u>311,495</u></u> | <u><u>278,590</u></u> | <u><u>306,038</u></u> | <u><u>298,227</u></u> | <u><u>374,752</u></u> | <u><u>262,728</u></u> | <u><u>315,500</u></u> |

SIP Forum  
Income Statement - Monthly  
July-05

|                                                        | <u>Jul-05</u> | <u>Aug-05</u> | <u>Sep-05</u>   | <u>Oct-05</u>   | <u>Nov-05</u>  | <u>Dec-05</u> | <u>Jan-06</u> | <u>Feb-06</u>  | <u>Mar-06</u>   | <u>Apr-06</u>  | <u>May-06</u> | <u>Jun-06</u> | <u>Total</u>   |
|--------------------------------------------------------|---------------|---------------|-----------------|-----------------|----------------|---------------|---------------|----------------|-----------------|----------------|---------------|---------------|----------------|
| <b>MONTHLY</b>                                         |               |               |                 |                 |                |               |               |                |                 |                |               |               |                |
| Gross revenue                                          | 47,917        | 32,917        | 86,250          | 19,167          | 19,167         | 39,583        | 19,583        | 20,000         | 20,000          | 80,000         | 20,000        | 20,000        | 424,583        |
| Gross operating margin                                 | 47,917        | 32,917        | 86,250          | 19,167          | 19,167         | 39,583        | 19,583        | 20,000         | 20,000          | 80,000         | 20,000        | 20,000        | 424,583        |
| Operating expenses                                     | 18,130        | 16,008        | 97,240          | 32,668          | 23,593         | 38,520        | 19,460        | 22,784         | 32,218          | 89,610         | 15,400        | 11,400        | 417,030        |
| EBIT (operating income)                                | 29,787        | 16,909        | (10,990)        | (13,501)        | (4,426)        | 1,063         | 123           | (2,784)        | (12,218)        | (9,610)        | 4,600         | 8,600         | 7,553          |
| Net income                                             | 30,209        | 17,264        | (10,856)        | (13,924)        | (4,350)        | 1,161         | 269           | (2,537)        | (11,962)        | (9,564)        | 4,291         | 8,772         | 8,772          |
| REVENUES:                                              |               |               |                 |                 |                |               |               |                |                 |                |               |               |                |
| INVOICED MEMBERSHIP FEES                               | 30,000        | 15,000        | 15,000          | 30,000          | 10,000         | 10,000        | 15,000        | 45,000         | 10,000          | 20,000         | 15,000        | 70,000        | 285,000        |
| CHANGE IN DEFERRED FEES                                | 17,917        | 17,917        | 3,750           | (10,833)        | 9,167          | 9,583         | 4,583         | (25,000)       | 10,000          | 0              | 5,000         | (50,000)      | (7,917)        |
| SIPit / SIMPLEt FEES                                   | -             | -             | 67,500          | -               | -              | 20,000        | -             | -              | -               | 60,000         | -             | -             | 147,500        |
| TOTAL REVENUES                                         | <u>47,917</u> | <u>32,917</u> | <u>86,250</u>   | <u>19,167</u>   | <u>19,167</u>  | <u>39,583</u> | <u>19,583</u> | <u>20,000</u>  | <u>20,000</u>   | <u>80,000</u>  | <u>20,000</u> | <u>20,000</u> | <u>424,583</u> |
| COST OF SALES (placeholder)                            | -             | -             | -               | -               | -              | -             | -             | -              | -               | -              | -             | -             | -              |
| GROSS MARGIN                                           | 47,917        | 32,917        | 86,250          | 19,167          | 19,167         | 39,583        | 19,583        | 20,000         | 20,000          | 80,000         | 20,000        | 20,000        | 424,583        |
| OPERATING EXPENSES:                                    |               |               |                 |                 |                |               |               |                |                 |                |               |               |                |
| TECH WG                                                | 4,000         | -             | 2,500           | 2,000           | 6,500          | -             | -             | -              | 6,000           | -              | -             | -             | 21,000         |
| TEST EVENT WG                                          | 30            | 30            | 73,030          | 30              | 30             | 21,880        | 30            | 30             | 30              | 64,530         | 30            | 30            | 159,710        |
| SVC PROV WG                                            | 800           | 800           | 800             | 2,194           | 800            | 800           | 800           | 1,210          | 1,784           | 800            | 800           | 2,030         | 13,618         |
| MKTG WG                                                | 7,280         | 9,444         | 15,390          | 17,150          | 11,743         | 10,320        | 8,510         | 12,310         | 18,670          | 18,760         | 6,050         | 4,820         | 140,446        |
| GENERAL & ADMIN                                        | 6,020         | 5,734         | 5,520           | 11,294          | 4,520          | 5,520         | 10,120        | 9,234          | 5,734           | 5,520          | 8,520         | 4,520         | 82,256         |
| TOTAL OPERATING EXPENSES                               | <u>18,130</u> | <u>16,008</u> | <u>97,240</u>   | <u>32,668</u>   | <u>23,593</u>  | <u>38,520</u> | <u>19,460</u> | <u>22,784</u>  | <u>32,218</u>   | <u>89,610</u>  | <u>15,400</u> | <u>11,400</u> | <u>417,030</u> |
| OPERATING INCOME                                       | 29,787        | 16,909        | (10,990)        | (13,501)        | (4,426)        | 1,063         | 123           | (2,784)        | (12,218)        | (9,610)        | 4,600         | 8,600         | 7,553          |
| INTEREST INCOME/(EXPENSE) +<br>EXCHANGE LOSS ALLOWANCE | <u>422</u>    | <u>355</u>    | <u>134</u>      | <u>(422)</u>    | <u>76</u>      | <u>97</u>     | <u>145</u>    | <u>247</u>     | <u>256</u>      | <u>46</u>      | <u>(309)</u>  | <u>172</u>    | <u>1,219</u>   |
| NET INCOME                                             | <u>30,209</u> | <u>17,264</u> | <u>(10,856)</u> | <u>(13,924)</u> | <u>(4,350)</u> | <u>1,161</u>  | <u>269</u>    | <u>(2,537)</u> | <u>(11,962)</u> | <u>(9,564)</u> | <u>4,291</u>  | <u>8,772</u>  | <u>8,772</u>   |
| <b>PERCENT OF SALES</b>                                |               |               |                 |                 |                |               |               |                |                 |                |               |               |                |
| REVENUES:                                              |               |               |                 |                 |                |               |               |                |                 |                |               |               |                |
| INVOICED MEMBERSHIP FEES                               | 63%           | 46%           | 17%             | 157%            | 52%            | 25%           | 77%           | 225%           | 50%             | 25%            | 75%           | 350%          | 67.1%          |
| CHANGE IN DEFERRED FEES                                | 37%           | 54%           | 4%              | -57%            | 48%            | 24%           | 23%           | -125%          | 50%             | 0%             | 25%           | -250%         | -2%            |
| SIPit / SIMPLEt FEES                                   | <u>0.0%</u>   | <u>0.0%</u>   | <u>78.3%</u>    | <u>0.0%</u>     | <u>0.0%</u>    | <u>50.5%</u>  | <u>0.0%</u>   | <u>0.0%</u>    | <u>0.0%</u>     | <u>75.0%</u>   | <u>0.0%</u>   | <u>0.0%</u>   | <u>34.7%</u>   |
| TOTAL REVENUES                                         | 100%          | 100%          | 100%            | 100%            | 100%           | 100%          | 100%          | 100%           | 100%            | 100%           | 100%          | 100%          | 100%           |
| COSTS OF GOODS SOLD                                    | <u>0.0%</u>   | <u>0.0%</u>   | <u>0.0%</u>     | <u>0.0%</u>     | <u>0.0%</u>    | <u>0.0%</u>   | <u>0.0%</u>   | <u>0.0%</u>    | <u>0.0%</u>     | <u>0.0%</u>    | <u>0.0%</u>   | <u>0.0%</u>   | <u>0.0%</u>    |
| GROSS MARGIN                                           | 100.0%        | 100.0%        | 100.0%          | 100.0%          | 100.0%         | 100.0%        | 100.0%        | 100.0%         | 100.0%          | 100.0%         | 100.0%        | 100.0%        | 100.0%         |
| OPERATING EXPENSES:                                    |               |               |                 |                 |                |               |               |                |                 |                |               |               |                |
| TECH WG                                                | 8%            | 0%            | 3%              | 10%             | 34%            | 0%            | 0%            | 0%             | 30%             | 0%             | 0%            | 0%            | 5%             |
| TEST EVENT WG                                          | 0%            | 0%            | 85%             | 0%              | 0%             | 55%           | 0%            | 0%             | 0%              | 81%            | 0%            | 0%            | 38%            |
| SVC PROV WG                                            | 2%            | 2%            | 1%              | 11%             | 4%             | 2%            | 4%            | 6%             | 9%              | 1%             | 4%            | 10%           | 3%             |
| MKTG WG                                                | 15%           | 29%           | 18%             | 89%             | 61%            | 26%           | 43%           | 62%            | 93%             | 23%            | 30%           | 24%           | 33%            |
| GENERAL & ADMIN                                        | 13%           | 17%           | 6%              | 59%             | 24%            | 14%           | 52%           | 46%            | 29%             | 7%             | 43%           | 23%           | 19%            |
| TOTAL OPERATING EXPENSES                               | 38%           | 49%           | 113%            | 170%            | 123%           | 97%           | 99%           | 114%           | 161%            | 112%           | 77%           | 57%           | 98%            |
| OPERATING INCOME                                       | 62%           | 51%           | -13%            | -70%            | -23%           | 3%            | 1%            | -14%           | -61%            | -12%           | 23%           | 43%           | 2%             |
| INTEREST INCOME/(EXPENSE)                              | <u>0.9%</u>   | <u>1.1%</u>   | <u>0.2%</u>     | <u>-2.2%</u>    | <u>0.4%</u>    | <u>0.2%</u>   | <u>0.7%</u>   | <u>1.2%</u>    | <u>1.3%</u>     | <u>0.1%</u>    | <u>-1.5%</u>  | <u>0.9%</u>   | <u>0.3%</u>    |
| NET INCOME                                             | <u>63.0%</u>  | <u>52.4%</u>  | <u>-12.6%</u>   | <u>-72.6%</u>   | <u>-22.7%</u>  | <u>2.9%</u>   | <u>1.4%</u>   | <u>-12.7%</u>  | <u>-59.8%</u>   | <u>-12.0%</u>  | <u>21.5%</u>  | <u>43.9%</u>  | <u>2.1%</u>    |

SIP Forum  
Cash Flow  
July-05

| Monthly                                                                             | Jul-05   | Aug-05   | Sep-05   | Oct-05   | Nov-05   | Dec-05  | Jan-06   | Feb-06  | Mar-06   | Apr-06   | May-06    | Jun-06  |
|-------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|---------|----------|---------|----------|----------|-----------|---------|
| Starting cash                                                                       | 204,909  | 230,381  | 214,731  | 252,659  | 184,689  | 171,764 | 231,652  | 199,283 | 225,733  | 237,033  | 250,271   | 141,958 |
| Increase / (decrease) in cash                                                       | 25,472   | (15,650) | 37,928   | (67,970) | (12,926) | 59,888  | (32,368) | 26,449  | 11,301   | 13,238   | (108,313) | 52,972  |
| Ending cash                                                                         | 230,381  | 214,731  | 252,659  | 184,689  | 171,764  | 231,652 | 199,283  | 225,733 | 237,033  | 250,271  | 141,958   | 194,930 |
| Cash flows from operating activities                                                |          |          |          |          |          |         |          |         |          |          |           |         |
| Net Income/(Loss)                                                                   | 30,209   | 17,264   | (10,856) | (13,924) | (4,350)  | 1,161   | 269      | (2,537) | (11,962) | (9,564)  | 4,291     | 8,772   |
| Adjustments to reconcile net income/(loss) to cash provided by operating activities |          |          |          |          |          |         |          |         |          |          |           |         |
| Depreciation & Amortization                                                         | -        | -        | -        | -        | -        | -       | -        | -       | -        | -        | -         | -       |
| Changes in:                                                                         |          |          |          |          |          |         |          |         |          |          |           |         |
| Accounts receivable                                                                 | 14,152   | (11,920) | (65,253) | 28,750   | 13,750   | 46,667  | (417)    | (833)   | 19,583   | (60,417) | -         | -       |
| Inventory                                                                           | -        | -        | -        | -        | -        | -       | -        | -       | -        | -        | -         | -       |
| Other Current Assets                                                                | (904)    | 106      | (4,062)  | 3,229    | 454      | (746)   | 953      | (166)   | (472)    | (2,870)  | 3,711     | 200     |
| Refundable deposits                                                                 | -        | -        | -        | -        | -        | -       | -        | -       | -        | -        | -         | -       |
| Accounts payable                                                                    | 14,768   | (2,122)  | 81,232   | (64,572) | (9,075)  | 14,927  | (19,060) | 3,324   | 9,434    | 57,392   | (74,210)  | (4,000) |
| Accrued expenses                                                                    | 6,027    | (1,061)  | 40,616   | (32,286) | (4,538)  | 7,464   | (9,530)  | 1,662   | 4,717    | 28,696   | (37,105)  | (2,000) |
| Net cash provided/(used) by operating activities                                    | 64,252   | 2,267    | 41,678   | (78,803) | (3,759)  | 69,472  | (27,785) | 1,449   | 21,301   | 13,238   | (103,313) | 2,972   |
| Cash flows from investing activities                                                |          |          |          |          |          |         |          |         |          |          |           |         |
| Purchase of property and equipment                                                  | -        | -        | -        | -        | -        | -       | -        | -       | -        | -        | -         | -       |
| Cash flows from accounting and financing adjustments                                |          |          |          |          |          |         |          |         |          |          |           |         |
| Deferred membership fees adjustment                                                 | (38,460) | (17,917) | (3,750)  | 10,833   | (9,167)  | (9,583) | (4,583)  | 25,000  | (10,000) | -        | (5,000)   | 50,000  |
| Proceeds from short term financing                                                  | -        | -        | -        | -        | -        | -       | -        | -       | -        | -        | -         | -       |
| Income tax adjustment                                                               | (320)    | -        | -        | -        | -        | -       | -        | -       | -        | -        | -         | -       |
| Net cash provided (used) after acctg & financing adjustments                        | (38,780) | (17,917) | (3,750)  | 10,833   | (9,167)  | (9,583) | (4,583)  | 25,000  | (10,000) | -        | (5,000)   | 50,000  |
| Increase/(Decrease) in cash                                                         | 25,472   | (15,650) | 37,928   | (67,970) | (12,926) | 59,888  | (32,368) | 26,449  | 11,301   | 13,238   | (108,313) | 52,972  |
| Cash, at beginning of period                                                        | 204,909  | 230,381  | 214,731  | 252,659  | 184,689  | 171,764 | 231,652  | 199,283 | 225,733  | 237,033  | 250,271   | 141,958 |
| Cash, at end of period                                                              | 230,381  | 214,731  | 252,659  | 184,689  | 171,764  | 231,652 | 199,283  | 225,733 | 237,033  | 250,271  | 141,958   | 194,930 |

|                                    | SIP Forum<br>Total revenue<br>July-05 |        |        |        |         |         |         |         |         |         |         |         |         |
|------------------------------------|---------------------------------------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|                                    | Jul-05                                | Aug-05 | Sep-05 | Oct-05 | Nov-05  | Dec-05  | Jan-06  | Feb-06  | Mar-06  | Apr-06  | May-06  | Jun-06  | Total   |
| Invoiced membership fees - monthly | 30,000                                | 15,000 | 15,000 | 30,000 | 10,000  | 10,000  | 15,000  | 45,000  | 10,000  | 20,000  | 15,000  | 70,000  | 285,000 |
| (YTD invoiced fees)                | 30,000                                | 45,000 | 60,000 | 90,000 | 100,000 | 110,000 | 125,000 | 170,000 | 180,000 | 200,000 | 215,000 | 285,000 |         |
| SIPit / SIMPLEt fees               | -                                     | -      | 67,500 | -      | -       | 20,000  | -       | -       | -       | 60,000  | -       | -       | 147,500 |

#### MEMBERSHIP INCOME

|                                                                        |         |         |         |          |         |        |        |          |         |         |        |          |    |
|------------------------------------------------------------------------|---------|---------|---------|----------|---------|--------|--------|----------|---------|---------|--------|----------|----|
| Total deferred membership fees                                         | 123,750 | 105,833 | 102,083 | 112,917  | 103,750 | 94,167 | 89,583 | 114,583  | 104,583 | 104,583 | 99,583 | 149,583  |    |
| Change in deferred membership fees<br>(= "accrued revenue this month") | 17,917  | 17,917  | 3,750   | (10,833) | 9,167   | 9,583  | 4,583  | (25,000) | 10,000  | 0       | 5,000  | (50,000) |    |
| (YTD change in deferred fees)                                          | 17,917  | 35,833  | 39,583  | 28,750   | 37,917  | 47,500 | 52,083 | 27,083   | 37,083  | 37,083  | 42,083 | (7,917)  |    |
| Renewing member count                                                  | 6       | 3       | 3       | 5        | 2       | 1      | 3      | 8        | 2       | 3       | 3      | 14       | 53 |
| New memberships                                                        | -       | -       | -       | 1        | -       | 1      | -      | 1        | -       | 1       | -      | -        | 4  |
| Total new / renewal                                                    | 6       | 3       | 3       | 6        | 2       | 2      | 3      | 9        | 2       | 4       | 3      | 14       | 57 |
| Total member count*                                                    | 49      | 52      | 54      | 55       | 55      | 56     | 56     | 57       | 57      | 57      | 57     | 57       |    |

NOTES:

ANNUAL Forum membership fee: 5000

Member signup / renewal dates

|          |                                                                  |                            |                                               |                                                       |                  |           |                           |                                                                                                               |                          |                           |                                   |                                                                                                                                                              |
|----------|------------------------------------------------------------------|----------------------------|-----------------------------------------------|-------------------------------------------------------|------------------|-----------|---------------------------|---------------------------------------------------------------------------------------------------------------|--------------------------|---------------------------|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Renewals | Continuous<br>IP Univt<br>Nokia<br>Pandora<br>SNOM<br>UT Starcom | Intel<br>Neustar<br>Nortel | Aculab<br>Brooktrout<br>Sylantro<br>Broadsoft | 3Com<br>Empirix<br>Netrake<br>Sleipner<br>Time Warner | AT&T<br>Teleware | IBM Haifa | Aspect<br>Polvcom<br>Xten | Avaya Labs<br>Huques<br>Siemens Switz.<br>Sightspeed<br>Soirent<br>Tandberg<br>Telecom Italia<br>Telia Sonera | Data<br>Intertex-Inocate | Mitel<br>Tecnomen<br>Wiro | Bay Packets<br>Followao<br>Lucent | Acme Packet<br>Cisco<br>Ericsson<br>Hotsip<br>IXIA<br>Jasomi / Ditech<br>MCI<br>Media5<br>Microsoft<br>Newoort<br>Pinotel<br>Pulver<br>RADVision<br>Ubiquity |
|----------|------------------------------------------------------------------|----------------------------|-----------------------------------------------|-------------------------------------------------------|------------------|-----------|---------------------------|---------------------------------------------------------------------------------------------------------------|--------------------------|---------------------------|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                     |         |         |         |          |         |        |        |          |         |         |        |          |
|-------------------------------------|---------|---------|---------|----------|---------|--------|--------|----------|---------|---------|--------|----------|
| Member renewals                     | 6       | 3       | 3       | 5        | 2       | 1      | 3      | 8        | 2       | 3       | 3      | 14       |
| New members                         | -       | -       | -       | 1        | -       | 1      | -      | 1        | -       | 1       | -      | -        |
| Total new / renewal in month        | 6       | 3       | 3       | 6        | 2       | 2      | 3      | 9        | 2       | 4       | 3      | 14       |
| Invoiced revenue per month          | 30,000  | 15,000  | 15,000  | 30,000   | 10,000  | 10,000 | 15,000 | 45,000   | 10,000  | 20,000  | 15,000 | 70,000   |
| Deferred membership / month         | 2,500   | 1,250   | 1,250   | 2,500    | 833     | 833    | 1,250  | 3,750    | 833     | 1,667   | 1,250  | 5,833    |
| Deferred membership remaining:      |         |         |         |          |         |        |        |          |         |         |        |          |
| July members                        | 27,500  | 25,000  | 22,500  | 20,000   | 17,500  | 15,000 | 12,500 | 10,000   | 7,500   | 5,000   | 2,500  | -        |
| Aug members                         | -       | 13,750  | 12,500  | 11,250   | 10,000  | 8,750  | 7,500  | 6,250    | 5,000   | 3,750   | 2,500  | 1,250    |
| Sept members                        | 417     | -       | 13,750  | 12,500   | 11,250  | 10,000 | 8,750  | 7,500    | 6,250   | 5,000   | 3,750  | 2,500    |
| Oct members                         | 4,167   | 2,083   | -       | 27,500   | 25,000  | 22,500 | 20,000 | 17,500   | 15,000  | 12,500  | 10,000 | 7,500    |
| Nov members                         | 2,500   | 1,667   | 833     | -        | 9,167   | 8,333  | 7,500  | 6,667    | 5,833   | 5,000   | 4,167  | 3,333    |
| Dec members                         | 1,667   | 1,250   | 833     | 417      | -       | 9,167  | 8,333  | 7,500    | 6,667   | 5,833   | 5,000  | 4,167    |
| Jan members                         | 6,250   | 5,000   | 3,750   | 2,500    | 1,250   | -      | 13,750 | 12,500   | 11,250  | 10,000  | 8,750  | 7,500    |
| Feb members                         | 20,000  | 16,667  | 13,333  | 10,000   | 6,667   | 3,333  | -      | 41,250   | 37,500  | 33,750  | 30,000 | 26,250   |
| Mar members                         | 5,833   | 5,000   | 4,167   | 3,333    | 2,500   | 1,667  | 833    | -        | 9,167   | 8,333   | 7,500  | 6,667    |
| Apr members                         | 13,333  | 11,667  | 10,000  | 8,333    | 6,667   | 5,000  | 3,333  | 1,667    | -       | 18,333  | 16,667 | 15,000   |
| May members                         | 11,250  | 10,000  | 8,750   | 7,500    | 6,250   | 5,000  | 3,750  | 2,500    | 1,250   | -       | 13,750 | 12,500   |
| Jun members                         | 58,333  | 52,500  | 46,667  | 40,833   | 35,000  | 29,167 | 23,333 | 17,500   | 11,667  | 5,833   | (0)    | 64,167   |
| Total deferred membership fees:     | 123,750 | 105,833 | 102,083 | 112,917  | 103,750 | 94,167 | 89,583 | 114,583  | 104,583 | 104,583 | 99,583 | 149,583  |
| Change in deferred membership fees: | 17,917  | 17,917  | 3,750   | (10,833) | 9,167   | 9,583  | 4,583  | (25,000) | 10,000  | 0       | 5,000  | (50,000) |

#### SIPit / SIMPLEt income

|                              |   |   |        |   |   |        |   |   |   |        |   |   |         |
|------------------------------|---|---|--------|---|---|--------|---|---|---|--------|---|---|---------|
| SIPit 17                     |   |   |        |   |   |        |   |   |   |        |   |   |         |
| Attendee count               | - | - | 150    | - | - | -      | - | - | - | -      | - | - |         |
| Fees 450                     | - | - | 67,500 | - | - | -      | - | - | - | -      | - | - | 67,500  |
| SIPit 18                     |   |   |        |   |   |        |   |   |   |        |   |   |         |
| Attendee count               | - | - | -      | - | - | -      | - | - | - | 150    | - | - |         |
| Fees 400                     | - | - | -      | - | - | -      | - | - | - | 60,000 | - | - | 60,000  |
| SIMPLEt ??                   |   |   |        |   |   |        |   |   |   |        |   |   |         |
| Attendee count               | - | - | -      | - | - | 50     | - | - | - | -      | - | - |         |
| Fees 400                     | - | - | -      | - | - | 20,000 | - | - | - | -      | - | - | 20,000  |
| Total SIPit / SIMPLEt income | - | - | 67,500 | - | - | 20,000 | - | - | - | 60,000 | - | - | 147,500 |

SIP Forum  
Total Operating Expenses - All Departments  
July-05

| BY WORKING GROUP - MONTHLY | Jul-05 | Aug-05 | Sep-05 | Oct-05 | Nov-05 | Dec-05 | Jan-06 | Feb-06 | Mar-06 | Apr-06 | May-06 | Jun-06 | Total   |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Tech WG                    | 4,000  | -      | 2,500  | 2,000  | 6,500  | -      | -      | -      | 6,000  | -      | -      | -      | 21,000  |
| Test event WG              | 30     | 30     | 73,030 | 30     | 30     | 21,880 | 30     | 30     | 30     | 64,530 | 30     | 30     | 159,710 |
| Svc Prov WG                | 800    | 800    | 800    | 2,194  | 800    | 800    | 800    | 1,210  | 1,784  | 800    | 800    | 2,030  | 13,618  |
| Mktg WG                    | 7,280  | 9,444  | 15,390 | 17,150 | 11,743 | 10,320 | 8,510  | 12,310 | 18,670 | 18,760 | 6,050  | 4,820  | 140,446 |
| G&A                        | 6,020  | 5,734  | 5,520  | 11,294 | 4,520  | 5,520  | 10,120 | 9,234  | 5,734  | 5,520  | 8,520  | 4,520  | 82,256  |
| Total - all WGs            | 18,130 | 16,008 | 97,240 | 32,668 | 23,593 | 38,520 | 19,460 | 22,784 | 32,218 | 89,610 | 15,400 | 11,400 | 417,030 |

| BY WORKING GROUP - YTD | Jul-05 | Aug-05 | Sep-05  | Oct-05  | Nov-05  | Dec-05  | Jan-06  | Feb-06  | Mar-06  | Apr-06  | May-06  | Jun-06  | Total |
|------------------------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|
| Tech WG                | 4,000  | 4,000  | 6,500   | 8,500   | 15,000  | 15,000  | 15,000  | 15,000  | 21,000  | 21,000  | 21,000  | 21,000  |       |
| Test event WG          | 30     | 60     | 73,090  | 73,120  | 73,150  | 95,030  | 95,060  | 95,090  | 95,120  | 159,650 | 159,680 | 159,710 |       |
| Svc Prov WG            | 800    | 1,600  | 2,400   | 4,594   | 5,394   | 6,194   | 6,994   | 8,204   | 9,988   | 10,788  | 11,588  | 13,618  |       |
| Mktg WG                | 7,280  | 16,724 | 32,114  | 49,264  | 61,006  | 71,326  | 79,836  | 92,146  | 110,816 | 129,576 | 135,626 | 140,446 |       |
| G&A                    | 6,020  | 11,754 | 17,274  | 28,568  | 33,088  | 38,608  | 48,728  | 57,962  | 63,696  | 69,216  | 77,736  | 82,256  |       |
| Total - all WG         | 18,130 | 34,138 | 131,378 | 164,046 | 187,638 | 226,158 | 245,618 | 268,402 | 300,620 | 390,230 | 405,630 | 417,030 |       |

WORKING GROUP SPENDING DISTRIBUTION - MONTHLY  
(As % of total expenses)

|               |     |     |     |     |     |     |     |     |     |     |     |     |     |
|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Tech WG       | 22% | 0%  | 3%  | 6%  | 28% | 0%  | 0%  | 0%  | 19% | 0%  | 0%  | 0%  | 5%  |
| Test event WG | 0%  | 0%  | 75% | 0%  | 0%  | 57% | 0%  | 0%  | 0%  | 72% | 0%  | 0%  | 38% |
| Svc Prov WG   | 4%  | 5%  | 1%  | 7%  | 3%  | 2%  | 4%  | 5%  | 6%  | 1%  | 5%  | 18% | 3%  |
| Mktg WG       | 40% | 59% | 16% | 52% | 50% | 27% | 44% | 54% | 58% | 21% | 39% | 42% | 34% |
| G&A           | 33% | 36% | 6%  | 35% | 19% | 14% | 52% | 41% | 18% | 6%  | 55% | 40% | 20% |

(As % of total revenue)

|               |     |     |      |      |      |     |     |      |      |      |     |     |     |
|---------------|-----|-----|------|------|------|-----|-----|------|------|------|-----|-----|-----|
| Tech WG       | 8%  | 0%  | 3%   | 10%  | 34%  | 0%  | 0%  | 0%   | 30%  | 0%   | 0%  | 0%  | 5%  |
| Test event WG | 0%  | 0%  | 85%  | 0%   | 0%   | 55% | 0%  | 0%   | 0%   | 81%  | 0%  | 0%  | 38% |
| Svc Prov WG   | 2%  | 2%  | 1%   | 11%  | 4%   | 2%  | 4%  | 6%   | 9%   | 1%   | 4%  | 10% | 3%  |
| Mktg WG       | 15% | 29% | 18%  | 89%  | 61%  | 26% | 43% | 62%  | 93%  | 23%  | 30% | 24% | 33% |
| G&A           | 13% | 17% | 6%   | 59%  | 24%  | 14% | 52% | 46%  | 29%  | 7%   | 43% | 23% | 19% |
| Total         | 38% | 49% | 113% | 170% | 123% | 97% | 99% | 114% | 161% | 112% | 77% | 57% | 98% |

WORKING GROUP SPENDING DISTRIBUTION - YTD  
(As % of total revenue)

|               |     |     |     |     |     |     |     |     |     |      |      |     |  |
|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|------|-----|--|
| Tech WG       | 8%  | 5%  | 4%  | 5%  | 7%  | 6%  | 6%  | 5%  | 7%  | 5%   | 5%   | 5%  |  |
| Test event WG | 0%  | 0%  | 44% | 39% | 36% | 39% | 36% | 33% | 31% | 42%  | 39%  | 38% |  |
| Svc Prov WG   | 2%  | 2%  | 1%  | 2%  | 3%  | 3%  | 3%  | 3%  | 3%  | 3%   | 3%   | 3%  |  |
| Mktg WG       | 15% | 21% | 19% | 26% | 30% | 29% | 30% | 32% | 36% | 34%  | 34%  | 33% |  |
| G&A           | 13% | 15% | 10% | 15% | 16% | 16% | 18% | 20% | 21% | 18%  | 19%  | 19% |  |
| Total         | 38% | 42% | 79% | 88% | 91% | 92% | 93% | 94% | 99% | 101% | 100% | 98% |  |

MONTHLY - BY TYPE

|                                  |       |       |        |        |       |        |       |       |        |        |       |       |         |
|----------------------------------|-------|-------|--------|--------|-------|--------|-------|-------|--------|--------|-------|-------|---------|
| Consulting                       | 7,190 | 6,904 | 15,510 | 14,100 | 9,690 | 10,690 | 7,690 | 6,904 | 13,224 | 9,920  | 7,190 | 7,690 | 116,702 |
| Printing                         | 2,460 | -     | -      | 1,804  | -     | -      | 3,690 | -     | -      | -      | 1,230 | -     | 9,184   |
| Event expenses                   | 100   | 100   | 1,350  | 100    | 1,350 | 100    | 100   | 1,350 | 1,350  | 1,350  | 100   | 100   | 7,450   |
| Conference facilities            | 1,500 | 1,624 | -      | 2,460  | 6,173 | -      | 3,000 | 4,510 | 1,500  | 6,000  | -     | 410   | 27,176  |
| Conference services              | 1,530 | 30    | 530    | 440    | 1,530 | 30     | 530   | 30    | 1,530  | 30     | 530   | 30    | 6,770   |
| SIPit host fees (reimbursements) | -     | -     | 67,500 | -      | -     | 20,000 | -     | -     | -      | 60,000 | -     | -     | 147,500 |
| Giveaways                        | -     | -     | -      | 1,000  | -     | -      | -     | -     | 1,000  | -      | -     | -     | 2,000   |
| Expensed equipment / supplies    | -     | -     | 1,500  | -      | -     | 100    | -     | -     | -      | 500    | -     | -     | 2,100   |
| Software                         | 250   | 250   | 250    | 250    | 250   | 250    | 250   | 250   | 250    | 250    | 250   | 250   | 3,000   |
| Shipping                         | -     | 2,000 | 3,250  | 2,000  | 1,000 | 1,000  | -     | 1,000 | 4,000  | 3,250  | -     | -     | 17,500  |
| Hosting                          | 100   | 100   | 100    | 100    | 100   | 100    | 100   | 100   | 100    | 100    | 100   | 100   | 1,200   |
| Wire service costs               | 50    | 50    | 50     | 50     | 50    | 50     | 50    | 50    | 50     | 50     | 50    | 50    | 600     |
| Accounting                       | 1,200 | 1,200 | 1,200  | 2,700  | 1,200 | 1,200  | 1,200 | 2,200 | 1,200  | 1,200  | 1,200 | 1,200 | 16,900  |
| Legal                            | -     | -     | -      | 1,500  | -     | -      | -     | -     | -      | -      | -     | -     | 1,500   |
| Travel & expenses                | 3,000 | 3,000 | 5,000  | 5,264  | 1,500 | 3,000  | 2,000 | 5,640 | 7,264  | 5,960  | -     | 820   | 42,448  |
| Depreciation                     | -     | -     | -      | -      | -     | -      | -     | -     | -      | -      | -     | -     | -       |
| Other Expenses                   | 750   | 750   | 1,000  | 900    | 750   | 2,000  | 850   | 750   | 750    | 1,000  | 4,750 | 750   | 15,000  |

|            |        |        |        |        |        |        |        |        |        |        |        |        |         |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Total Cost | 18,130 | 16,008 | 97,240 | 32,668 | 23,593 | 38,520 | 19,460 | 22,784 | 32,218 | 89,610 | 15,400 | 11,400 | 417,030 |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|

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|                                  |       |        |        |        |        |        |        |        |        |         |         |         |  |
|----------------------------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|--|
| Consulting                       | 7,190 | 14,094 | 29,604 | 43,704 | 53,394 | 64,084 | 71,774 | 78,678 | 91,902 | 101,822 | 109,012 | 116,702 |  |
| Printing                         | 2,460 | 2,460  | 2,460  | 4,264  | 4,264  | 4,264  | 7,954  | 7,954  | 7,954  | 7,954   | 9,184   | 9,184   |  |
| Event expenses                   | 100   | 200    | 1,550  | 1,650  | 3,000  | 3,100  | 3,200  | 4,550  | 5,900  | 7,250   | 7,350   | 7,450   |  |
| Conference facilities            | 1,500 | 3,124  | 3,124  | 5,584  | 11,756 | 11,756 | 14,756 | 19,266 | 20,766 | 26,766  | 26,766  | 27,176  |  |
| Conference services              | 1,530 | 1,560  | 2,090  | 2,530  | 4,060  | 4,090  | 4,620  | 4,650  | 6,180  | 6,210   | 6,740   | 6,770   |  |
| SIPit host fees (reimbursements) | -     | -      | 67,500 | 67,500 | 67,500 | 87,500 | 87,500 | 87,500 | 87,500 | 147,500 | 147,500 | 147,500 |  |
| Giveaways                        | -     | -      | -      | 1,000  | 1,000  | 1,000  | 1,000  | 1,000  | 2,000  | 2,000   | 2,000   | 2,000   |  |
| Expensed equipment / supplies    | -     | -      | 1,500  | 1,500  | 1,500  | 1,600  | 1,600  | 1,600  | 1,600  | 2,100   | 2,100   | 2,100   |  |
| Software                         | 250   | 500    | 750    | 1,000  | 1,250  | 1,500  | 1,750  | 2,000  | 2,250  | 2,500   | 2,750   | 3,000   |  |
| Shipping                         | -     | 2,000  | 5,250  | 7,250  | 8,250  | 9,250  | 9,250  | 10,250 | 14,250 | 17,500  | 17,500  | 17,500  |  |
| Hosting                          | 100   | 200    | 300    | 400    | 500    | 600    | 700    | 800    | 900    | 1,000   | 1,100   | 1,200   |  |
| Wire service costs               | 50    | 100    | 150    | 200    | 250    | 300    | 350    | 400    | 450    | 500     | 550     | 600     |  |
| Accounting                       | 1,200 | 2,400  | 3,600  | 6,300  | 7,500  | 8,700  | 9,900  | 12,100 | 13,300 | 14,500  | 15,700  | 16,900  |  |
| Legal                            | -     | -      | -      | 1,500  | 1,500  | 1,500  | 1,500  | 1,500  | 1,500  | 1,500   | 1,500   | 1,500   |  |
| Travel & expenses                | 3,000 | 6,000  | 11,000 | 16,264 | 17,764 | 20,764 | 22,764 | 28,404 | 35,668 | 41,628  | 41,628  | 42,448  |  |
| Depreciation                     | -     | -      | -      | -      | -      | -      | -      | -      | -      | -       | -       | -       |  |
| Other Expenses                   | 750   | 1,500  | 2,500  | 3,400  | 4,150  | 6,150  | 7,000  | 7,750  | 8,500  | 9,500   | 14,250  | 15,000  |  |

|            |        |        |         |         |         |         |         |         |         |         |         |         |  |
|------------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|
| Total Cost | 18,130 | 34,138 | 131,378 | 164,046 | 187,638 | 226,158 | 245,618 | 268,402 | 300,620 | 390,230 | 405,630 | 417,030 |  |
|------------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|

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