



SIP Forum 2009 Annual General Meeting

Dr. Eric W. Burger
Chairman of the Board, SIP Forum
Fiscal 2009

Meeting agenda

❖ Official business

- Meeting operation setup
- Financial review
- Voting

❖ Adjourn

❖ Unofficial business

- Reviews: SIPit, SIPconnect
- 2009 Look backward
- 2010 Look forward

❖ The Board did not receive any reports of other issues to discuss from any Member

Meeting Setup and Housekeeping

- ❖ Election of meeting chair
- ❖ Minute taker: Glenn Russell, Steve Johnson
- ❖ Minute reviewers
 - Steve Johnson
 - Glenn Russell
- ❖ Proper notification of AGM
 - At least four weeks before AGM (06 October)
 - Notice made 02 October to all Full Member representatives

Financial discussion: 7/2008- 6/2009

Profit / loss			Balance Sheet		
	06 / 30 / 09	06 / 30 / 08		06 / 30 / 09	06 / 30 / 08
Swedish association (audited) (Euro)					
Operating income	(3,261)	(252)	Assets	<u>159,504</u>	<u>261,258</u>
Operating expenses	<u>(9,830)</u>	<u>(17,029)</u>			
Operating profit/(loss)	(13,091)	(17,281)	Liabilities	4,825	36,964
Interest, tax	<u>3,451</u>	<u>3,534</u>	Members equity	<u>154,679</u>	<u>224,294</u>
Net profit/(loss)	<u>(9,640)</u>	<u>(13,747)</u>	Total Liab & Mem Eq	<u>159,504</u>	<u>261,258</u>
US LLC (unaudited) (USD)					
Operating income	215,042	130,036	Assets	<u>246,131</u>	<u>115,479</u>
Operating expenses	<u>(198,993)</u>	<u>(141,490)</u>	Liabilities	151,876	97,248
			Members equity	<u>94,255</u>	<u>18,231</u>
Net profit/(loss)	<u>16,049</u>	<u>(11,454)</u>	Total Liab & Mem Eq	<u>246,131</u>	<u>115,479</u>
SIP Forum Consolidated Financial Results					
Operating income	211,781	129,784	Assets	<u>405,635</u>	<u>376,737</u>
Operating expenses	<u>(208,823)</u>	<u>(158,519)</u>	Liabilities	156,701	134,212
Operating profit/(loss)	2,958	(28,735)	Members equity	<u>248,934</u>	<u>242,525</u>
Interest, tax	<u>3,451</u>	<u>3,534</u>	Total Liab & Mem Eq	<u>405,635</u>	<u>376,737</u>
Net profit/(loss)	<u>6,409</u>	<u>(25,201)</u>	Cash	<u>333,102</u>	<u>300,565</u>

Establishing and Approval of the Voting List

- ❖ 8x8
- ❖ 3Com
- ❖ Acme Packet
- ❖ Alcatel-Lucent
- ❖ Aspect Communications
- ❖ Avaya
- ❖ Bandwidth.com
- ❖ Bell Canada
- ❖ Broadsoft
- ❖ Cable Television Laboratories, Inc.
- ❖ Cablevision
- ❖ Cbeyond Communications
- ❖ Cedar Point Communications
- ❖ CGI Group Inc.
- ❖ Cisco Systems
- ❖ Comcast
- ❖ Cox Communications
- ❖ Data Connection Limited (DCL)
- ❖ Dialogic Corporation
- ❖ Digium
- ❖ Ericsson
- ❖ GENBAND
- ❖ Ingate Systems AB
- ❖ Microsoft Corporation
- ❖ NET
- ❖ NeuStar
- ❖ Nokia
- ❖ Nortel
- ❖ Oracle
- ❖ Paetec
- ❖ Polycom
- ❖ RADVision
- ❖ Samsung
- ❖ ShoreTel Inc.
- ❖ Siemens
- ❖ Snom
- ❖ SOLINET GmbH
- ❖ Sonus Networks
- ❖ Tandberg
- ❖ Tecnotree
- ❖ Tekelec
- ❖ Tele2 Nederland
- ❖ Telsis Limited
- ❖ University of New Hampshire InterOperability Laboratory
- ❖ XO Communications

Voting Preliminaries

- ❖ Current member count: 46
- ❖ Bylaws Quorum requirement:
 - 23 for normal business (50%)
 - 32 to change bylaws or dissolve Forum (75%) -- (neither of which has been proposed and can be satisfied by presence or proxy)
- ❖ 29 Proxies are in hand at beginning of the meeting
 - # members present and voting
 - $29 > 23$; quorum is declared.

Director Candidates - 4 for 3 Open Seats

- ❖ Dr. Eric Burger – NeuStar
 - Current board member standing for re-election
- ❖ Richard Shockey – Participant Member
 - Current board member standing for re-election
- ❖ Dr. Alan Johnston – Avaya
- ❖ Dr. Bernard Aboba – Microsoft

2009 AGM Voting Issues

- ❖ Issue 1: Voting For New Directors
- ❖ Issue 2: Discharge of director liability
 - A maximum of 2 total NOT from a Full Member
 - One candidate for the Board represents Participant Members (Richard Shockey)
 - 3 Candidates from Full Members
- ❖ Issue 3: Adoption of Draft IPR and Copyright Policy Documents
- ❖ Time to vote!

Vote results

❖ Board Seats

- Alan Johnston
- Richard Shockey
- Eric Burger

❖ Discharge of director liability

- 27 Yea, 1 Nay, 1 Abstension; Motion Approved

❖ Adoption of IPR and Copyright Policies

- 27 Yea; 2 Nay; Motion Approved

Other Business of the SIP Forum

- ❖ Next Election Committee deferred to next Board
- ❖ Ratified Minutes
- ❖ Move to adjourn formal Annual General Meeting



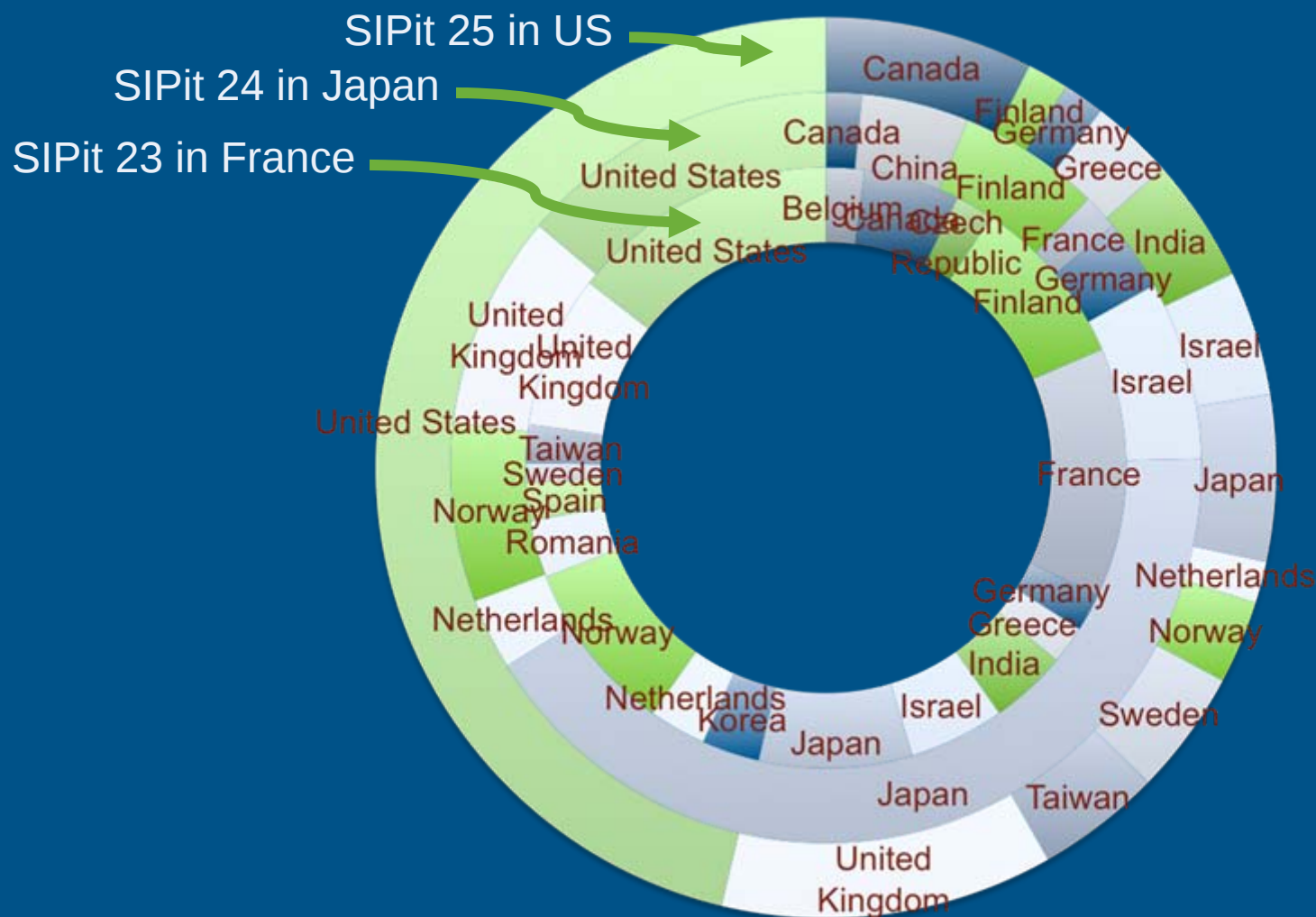
SIP Forum 2009 General Meeting

SIPit : Test Event Working Group
Robert Sparks, SIP Forum Director

- ❖ Week-long engineering test events
 - Held twice a year
 - Moves around the globe
- ❖ Averages around 100 implementations
 - 60 to 90 companies
 - 16 to 20 countries



SIPit is an International Event



Goal: Find and fix what doesn't work

- ❖ Issues are corrected in real-time
 - Allows immediate retesting
- ❖ Very high-yield testing
 - Participants claim 4 to 6 months of results from the week at SIPit compared to what they would achieve testing separately

Goal: Find and fix what doesn't work

❖ The Standards improve

- If two teams have to argue about the specification, the specification needs to be corrected
- Testing identifies errors and omissions in the Standards
- Reports from the SIPit allow the IETF to remain focused on real industry needs

Bakeoff →

Past Events

SIPit 1 (April 1999) - SIPit 25 (April 2008)

Prior Hosts



pulver.com

ERICSSON

3COM



Ubiquity



hot-sp

MITEL



Jasomi Networks

JPNIC

iol

Alcatel-Lucent



BII
天地互连



More Information



www.sipit.net

SIPconnect 1.1 Briefing

Richard Shockey
Board Member, Co-Chair Technical
Working Group



SIP Forum: The Year in Review

Marc Robins
SIP Forum MD
2009 SIP Forum AGM

Membership Stats: How'd We Do

- ❖ 2008-9 Goal: Continue to Grow Overall Membership
 - Actual: 25% Growth in Participant Membership
- ❖ 2008-9 Goal: Add 10 New Full Members
 - Actual: Added 10 New Full Members
- ❖ 2008-9 Goal: Develop New Initiatives
 - Actual: FoIP, UA-Config Task Groups and Smart Grid SIG
- ❖ 2008-2009: Add new Academic/Institutional Members
 - Actual: Added 5 new Academic Members

SIPFORUM Full Member Companies

(as of 11-03-09)



SIP Forum Academic/Institutional Members



The Fu Foundation
School of Engineering & Applied Science



Fraunhofer
Institute for Open
Communication Systems



TEXAS A&M
UNIVERSITY



ILLINOIS INSTITUTE OF TECHNOLOGY



University of Glamorgan

because great minds don't think alike

2008-9 Review of Milestones and Activities

- ❖ Full membership roster held steady over past year and was unscathed from recession
- ❖ Full member attrition modest and historically low
- ❖ Participant membership increased to @7000 (as of 11/03/09)
- ❖ New technical activities include User-Agent Configuration, FoIP Task Groups, and Smart Grid SIG
- ❖ New Academic membership category gaining members
- ❖ Co-sponsorship relationships at historical high
- ❖ SIPconnect Compliant Program grew from 7 to 14 participants, several add'l pending
- ❖ Established and/or maintained media relationships with TMC, Nojitter.com, FierceVoIP, Telecom Reseller, and Strategic Path.
- ❖ Increased Website content updates, resulting in better SEO.
- ❖ Stabilized IT infrastructure
- ❖ SIPconnect Compliance Workshop held in conjunction with TMC and Ingate SIP trunking Workshops.

Looking Forward – Goals for 2009-10 FY

- ❖ Continue growth of Full Member base -- net increase of 10 new full members during current fiscal year
- ❖ Continue growth of academic and participant membership
- ❖ Update SIPconnect Compliant Program for SIPconnect 1.1 and continue program participant growth
- ❖ Create and manage successful SIPconnect 1.1 launch campaign, including advertising, PR, editorial, webinars, workshops and other activities
- ❖ Launch first SIPconnectING event (SIPconnect Interoperability Testing) at UNH-IOL
- ❖ Launch Blog and Twitter account (draft pages are up)
- ❖ Increase Forum PR and promotion with support of Elevate Communications

Looking Forward, Goals con't

- ❖ Continue to expand technical initiatives to possibly include UC, HD video, and security
- ❖ Create more "Open-House" Networking Meetings at trade shows/conferences where we have speaking/workshop activities, instead of exhibiting (better use of marketing funds)
- ❖ Follow-through on SIP Trunking research project that has been percolating.
- ❖ Join Internet Caucus and Smart Grid Interoperability Panel
- ❖ Create ITAD Registry Database



SIP Forum: The View Forward

Eric Burger
2009 SIP Forum AGM

What Do We Stand For?

- ❖ Protect end-to-end principal
- ❖ Protect user privacy and security
- ❖ Protect network operator security
- ❖ Ensure user choice for communication
 - Modality
 - Services
 - Business models



Thank You for Your Continued Support

Eric Burger
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Final Adjournment