

**SIP Forum**  
**Summary of significant statistics**  
Fiscal 2005 (1 July 04 - 30 June 05)

	Jun-04	Jul-05	Aug-05	Sep-05	Oct-05	Nov-05	Dec-05	Jan-06	Feb-06	Mar-06	Apr-06	May-06	Jun-06	Total
<b>Revenue metrics</b>														
Revenue - monthly		(5,417)	(15,417)	(10,417)	19,583	(417)	(417)	9,583	69,583	19,583	19,583	19,583	139,583	265,000
Revenue - quarterly				(31,250)			18,750			98,750			178,750	265,000
Revenue - YTD		(5,417)	(20,833)	(31,250)	(11,667)	(12,083)	(12,500)	(2,917)	66,667	86,250	105,833	125,417	265,000	
<b>Expense metrics</b>														
Opex - monthly		8,132	16,762	19,312	25,612	18,412	8,912	44,372	19,872	19,972	12,522	17,822	17,062	228,764
Opex - quarterly				44,206			52,936			84,216			47,406	228,764
Opex - YTD		8,132	24,894	44,206	69,818	88,230	97,142	141,514	161,386	181,358	193,880	211,702	228,764	
<b>Net income metrics</b>														
Net operating income - monthly		(13,549)	(32,179)	(29,729)	(6,029)	(18,829)	(9,329)	(34,789)	49,711	(389)	7,061	1,761	122,521	36,236
Net operating income - quarterly				(75,456)			(34,186)			14,534			131,344	36,236
Net operating income - YTD		(13,549)	(45,727)	(75,456)	(81,485)	(100,313)	(109,642)	(144,431)	(94,719)	(95,108)	(88,047)	(86,285)	36,236	
<b>Cash position</b>														
Cash flow - Monthly		42,100	(3,340)	(9,724)	(22,048)	(54,424)	(43,302)	21,180	(31,104)	(20,586)	(14,081)	59,057	61,132	
Cash flow - YTD		42,100	38,760	29,035	6,987	(47,438)	(90,740)	(69,560)	(100,664)	(121,251)	(135,332)	(76,275)	(15,143)	
Ending cash position	204,909	247,009	243,669	233,944	211,896	157,472	114,169	135,349	104,245	83,659	69,578	128,634	189,766	
<b>Expenses - by Working Group - Monthly</b>														
Tech WG		-	2,950	3,400	4,700	200	200	2,760	5,260	4,760	2,760	2,760	200	29,950
Test event WG		-	-	600	-	-	100	-	-	-	-	450	-	1,150
Svc Prov WG		-	-	1,200	3,200	800	400	800	2,800	1,200	1,200	1,200	1,600	14,400
Mktg WG		4,100	9,780	7,080	13,680	11,880	4,180	35,280	7,780	8,480	4,530	9,380	11,230	127,380
G&A		4,032	4,032	7,032	4,032	5,532	4,032	5,532	4,032	5,532	4,032	4,032	4,032	55,884
Total - all WGs		8,132	16,762	19,312	25,612	18,412	8,912	44,372	19,872	19,972	12,522	17,822	17,062	228,764
<b>Expenses as % of revenue - by WG - YTD</b>														
Tech WG		0%	0%	0%	24%	0%	0%	29%	8%	24%	14%	14%	0%	0%
Test event WG		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	2%	0%	0%
Svc Prov WG		0%	0%	0%	16%	0%	0%	8%	4%	6%	6%	6%	1%	0%
Mktg WG		0%	0%	0%	70%	0%	0%	368%	11%	43%	23%	48%	8%	0%
G&A		0%	0%	0%	21%	0%	0%	58%	6%	28%	21%	21%	3%	0%
Total - all WGs		0%	0%	0%	131%	0%	0%	463%	29%	102%	64%	91%	12%	0%