# SIPFORUM

SIP Forum 2011 Annual General Meeting

Richard Shockey, Chairman of the Board Marc Robins, President and Managing Director Fiscal 2011

## 2011 Annual General Meeting Agenda

- Official business
  - Meeting operation setup
  - Financial review
  - Voting
- Adjourn Formal Portion of Meeting
- Unofficial business
  - > 2011 Look backward
  - > 2012 Look forward SIPconnect-IT, SIPNOC, IPv6
- The Board did not receive any reports of other issues to discuss from any Member



# Meeting Setup and Housekeeping

- Call Meeting to Order
- Election of Meeting Chair
- Minutes Takers: Hadriel Kaplan and Steve Johnson
- Proper notification of AGM
  - At least four weeks before AGM (14 November)
  - Notice made 14 November to all Full Member representatives
- 2011fy Financial Review



### Financial Discussion: 7/2010-6/2011

Profit / loss			Balance Sheet		
	06/30/11	06/30/10		06/30/11	06/30/10
Swedish association (Euro)	)				
Operating income	(€ 294)	€ 0	Assets	€ <u>48,905</u>	€ <u>253,358</u>
Operating expenses	( <u>€ 6,543</u> )	( <u>€ 395</u> )			
Operating profit/(loss)	(€ 6,837)	(€ 395)	Liabilities	€ 1,500	€ 1,000
Interest income	€ <u>19</u>	€ <u>38</u>	Members equity	€ <u>47,405</u>	€ <u>258,358</u>
Net profit/(loss)	( <u>€ 6,818</u> )	( <u>€ 357</u> )	Total Liab & Mem Eq	€ <u>48,905</u>	€ <u>259,358</u>
US LLC (audited) (Euro)					
Operating income	€ 262,801	€ 200,302	Assets	€ 276,162	€ 126,696
Operating expenses	(€ 298,897)	(€ 216,274)	Liabilities	€ 138,619	€ 139,578
			Members equity	€ 137,543	(€ 12,882)
Net profit/(loss)	( <u>€ 36,096</u> )	( <u>€ 15,972</u> )	Total Liab & Mem Eq	€ 276,162	€ 126,696
SIP Forum Consolidated Fire	nancial Results				
Operating income	€ 262,507	€ 200,302	Assets	€ 325,067	€ 386,054
Operating expenses	(€ 305,440)	(€ 216,669)	Liabilities	€ 140,119	€ 140,578
Operating profit/(loss)	(€ 42,933)	(€ 16,367)	Members equity	€ 184,948	€ 245,476
Interest income	€ 19	€ 38	Total Liab & Mem Eq		€ 386,054
Net profit/(loss)	( <u>€ 42,914</u> )	( <u>€ 16,329</u> )	Cash	€ 258,485	€ 348,042

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## 2011 AGM Voting and Election Agenda

- Establishing and Approval of the Voting List
- Voting Preliminaries
- List of Candidates for Director
- Review of Voting Issues
- Running of Election
- Vote Results



### Establishing and Approval of the Voting List

- Acme Packet
- Alcatel-Lucent
- Aspect Communications
- Avaya
- Bell Canada
- Broadsoft
- Cable Television Laboratories, Inc.
- Cablevision Lightpath
- Cbeyond
- Cisco Systems
- Comcast
- Cox Communications

- Ericsson
- GENBAND
- Huawei
- Ingate Systems AB
- Metaswitch Networks
- Microsoft Corporation
- Mitel
- ♦ NET
- Nokia
- Polycom
- Redwood Technologies
- RogersCommunications
- Sagemcom

- Samsung
- ShoreTel Inc.
- Siemens Enterprise
   Communications
- Snom
- Sonus Networks
- Sorenson Communications
- Tecnotree
- Tele2 Nederland
- Telsis Limited
- University of New Hampshire InterOperability Laboratory



# **Voting Preliminaries**

- Current active full member count: 35
- Bylaws Quorum requirement:
  - > 18 for normal business (50%)
  - 27 to change bylaws and dissolve Swedish SIP
     Forum shell corporation (75%) -- (which has been proposed and can be satisfied by presence or proxy)
- 28 Proxies are in hand at beginning of the meeting
  - # members present on WebEx and voting
  - > 28 > 18 and 27; quorum is declared.



### Director Candidates - 6 for 3 Open Seats

- Rouzbeh Farhoumand Huawei Technologies
- Andrew Hutton Siemens Enterprise Communications
- Vijey Jenkal Comcast
- Alan Johnston Avaya
  - Current board member standing for re-election
- Gonzalo Salgueiro Cisco Systems
- Richard Shockey Shockey Consulting
  - Current board member standing for re-election



# 2011 AGM Voting Issues

- Issue 1: Voting For New Directors
  - Maximum of 2 total NOT from a Full Member
  - Five candidates from Full Members, one from Participant membership
- Issue 2: Discharge of Director Liability
- Issue 3: Dissolution of the SIP Forum Swedish shell corporation



## Running of Election, Tabulation of Votes

- Final Request for Ballots to be Cast
- Official Voting Deadline Reached
- Save Ballot data stored in SIP Forum Website Content Management Platform as Text File
- Load Ballot Text File into OpenSTV ballot tabulation application
- Run new Director vote according to British Columbia STV Rules per Forum Bylaws
- Save Results as Text File
- ❖ Perform Manual Count of Voting Issues 2 and 3



## Time to Run the Election!



### 2011 AGM Vote Results

- 1. Board Seats
  - Vijey Jenkal
  - Alan Johnston
  - Richard Shockey
- 2. Discharge of director liability
  - > 27 Yea, 1 Nay, Motion Approved
- 3. Dissolution of SIP Forum Swedish Shell Corporation
  - 27 Yea; 1 Nay; Motion Approved



#### Other Business of the SIP Forum

- Next SIP Forum Chairman of the Board Election Committee deferred to next Board Meeting
- AGM Minutes Ratified
- Move to adjourn formal portion of the Annual General Meeting



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SIP Forum 2011 Annual General Meeting

SIPit Review Marc Robins, SIP Forum President and Managing Director

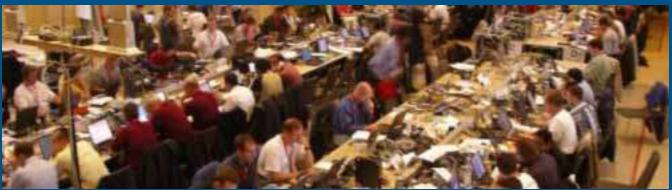
# SIPit

- Week-long engineering test events
  - Held twice a year
  - Moves around the globe
- Averages around 100 implementations
  - > 60 to 90 companies
  - > 16 to 20 countries



# SIPit









#### Goal: Find and fix what doesn't work

- Issues are corrected in real-time
  - Allows immediate retesting
- Very high-yield testing
  - Participants claim 4 to 6 months of results from the week at SIPit compared to what they would achieve testing separately





#### Goal: Find and fix what doesn't work

- The Standards improve
  - If two teams have to argue about the specification, the specification needs to be corrected
  - Testing identifies errors and omissions in the Standards
  - Reports from the SIPit allow the IETF to remain focused on real industry needs



# SIPfit



#### **Past Events**

SIPit 1 (April 1999) - SIPit 29 (October 2011)
Prior Hosts









































**TANDBERG** 



- \* Recent SIPit Events
  - > SIPit 28 : April 11-15, 2011
    - > Huntsville, Alabama, US



- > SIPit 29 : October 24-28, 2011
  - > Monte Carlo, Monaco





#### More Information



www.sipit.net



# SIPFORUM

SIP Forum: The Year in Review

Marc Robins
SIP Forum MD
2011 SIP Forum AGM

# **SIPFORUM** Full Member Companies

(as of 12-13-2011)

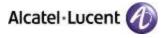
















































Sagemcom























#### SIP Forum Academic/Institutional Members

**Columbia University:** 



















#### Review of Milestones and Activities

- Increased Participant (Individual Membership) to @12K
- LinkedIn SIP Forum Group @2K and growing
- Full membership roster held relatively steady over past year
- Added Huawei, Rogers, Sagemcom, and Sorenson Communications as new Full Members
- Co-sponsorship relationships remain strong
- Maintained Strong relationships with TMC, Nojitter.com, FierceVoIP, Telecom Reseller, and other media outlets.
- UA-Configuration TG Common Data Profile effort launched



#### Review of Milestones and Activities, Con't

- ❖ Ratification of SIPconnect 1.1 in March, 2011
- Successful SIPit 28 and 29 events
- Successful SIPNOC 2011 Conference
- Scheduled SIPNOC US 2012
- ❖ Planning SIPNOC EU 2012 in Fall 2012
- Formed IPv6 SIG Mailing List
- SIP Forum and i3 Forum Complete Phase 1 of Groundbreaking International Test Program for FoIP Services – Report to be published shortly
- Launched SIPconnect-IT Initiative Planning Workshop scheduled at CableLabs Jan 31-Feb 1 2012

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# SIPFORUM

SIP Forum: The View Forward

Richard Shockey, Chairman of the Board 2011 SIP Forum AGM

#### SIPNOC – SIP Network Operators Conference



Two-day conference for service provider operations personnel focused on how to "make SIP work in the network" and address key operational issues facing SIP in today's telecom world

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#### SIPNOC US 2012 Dates and Venue

- ❖ June 25-27, 2012 at Hyatt Dulles Hotel, Herndon, VA
- Developed for the technical and operational staff of service providers, including engineers.
- Early-Bird Discount and Special 50% Early-Bird Discount for SIP Forum Full Members

## SIPNOC Topics

- Application development
- Testing
- SIP Trunking
- \* FoIP
- User-Agent Configuration
- Emergency Services
- Policy Servers
- Security
- Operational Issues
- Call Routing and Peering
- Troubleshooting and Monitoring
- SIP Interconnection (SIP-to-SS7 signaling gateways)
- HD-Voice/Video Deployment Challenges

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# SIPNOC US 2012 Registration and Hotel Reservations



- \* For more information:
  - http://www.sipnoc.org
- Register at:
  - http://www.regonline.com/sipnocus2012
- Hotel Reservations:

https://resweb.passkey.com/go/SIPNOCUS2012

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### SIPconnect-IT Initiative

- "SIPit for SIPconnect" Event planned, focused on SIPconnect 1.1 development, interoperability, and testing.
- ❖ Goals include:
  - Demonstrate that SIPconnect 1.1 is implementable
  - Accelerate vendor and service provider interoperability
  - Define what it means to be SIPconnect 1.1 compliant
  - Help promote the benefit of SIPconnect in the marketplace



### SIPconnect-IT Initiative Con't

- SIPconnect-IT Developers Workshop scheduled for January 31-Feb 1, 2012 at CableLabs, Louisville, CO
  - Identify and share technical issues that have arisen during product/service development
  - Analyze and Harmonize SIPconnect 1.1 test plans. (Several organizations have developed test plans).
  - Share Test Tools and Test Tools methodologies
  - Solicit input on the benefit and possible structure of SIPconnect 1.1 Compliance Program
  - Determine the Scope, Format and technical requirements for holding an inaugural SIPconnect-IT test event

### SIPconnect-IT Con't

- SIPconnect-IT Proposal:
  - http://www.sipforum.org/component/option,com\_docman/task,doc\_download/gid,507/Itemid,26\_1/
- SIPconnect-IT Mailing List
  - > http://sipforum.org/mailman/listinfo/sipconnectit
- SIPconnect-IT Developer Workshop Registration:
  - https://eir.eventsinteractive.com/ei/getdemo.ei?i d=2609606000058&s=\_3600ZI8P9



## Headwinds and Opportunities

- The Transition from POTS
- Consolidation in the Industry
- Full Membership Recruitment



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Thank You for Your Continued Support!

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Final Adjournment